

## Defining the BIG OPPORTUNITIES small changes bring

**ITC** advising, training, leading you  
to expand/launch in the UK/EU

- A start-up specialist for growing small + medium companies.
- Organise and train to achieve growth to the next level.

### ITC experience

- Territories — UK, USA, Germany, Romania, all EU.
- Sectors — IT, software, e-sales, machinery, packaging, internet.
- Markets — Semiconductor, telco, broadcast, retail, commodities
- IT development, product road maps + EU Projects



### ITC Interim Training Consultancy

Servicii de Management pentru Termen Scurt # Training de Vanzari #  
Consultanta - Sfaturi si Analize pentru Expansiune de Afaceri

#### Felix Rayner - Director

Londra München Chicago Bucuresti



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Definitia micilor schimbari care aduc marea oportunitate

### ITC Interim Training Consultancy

Contract, Replacement + Project Management # Professional  
Sales Training # Consultancy - Business Performance + Expansion

#### Felix Rayner - Director

London München Chicago Bucharest

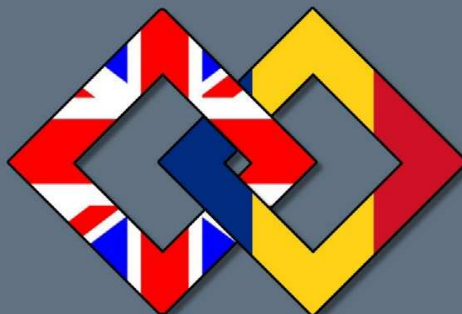


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Defining the big opportunities small changes bring



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business, skilled staff,  
effective operations,  
increased sales, higher  
prices, bigger profits.

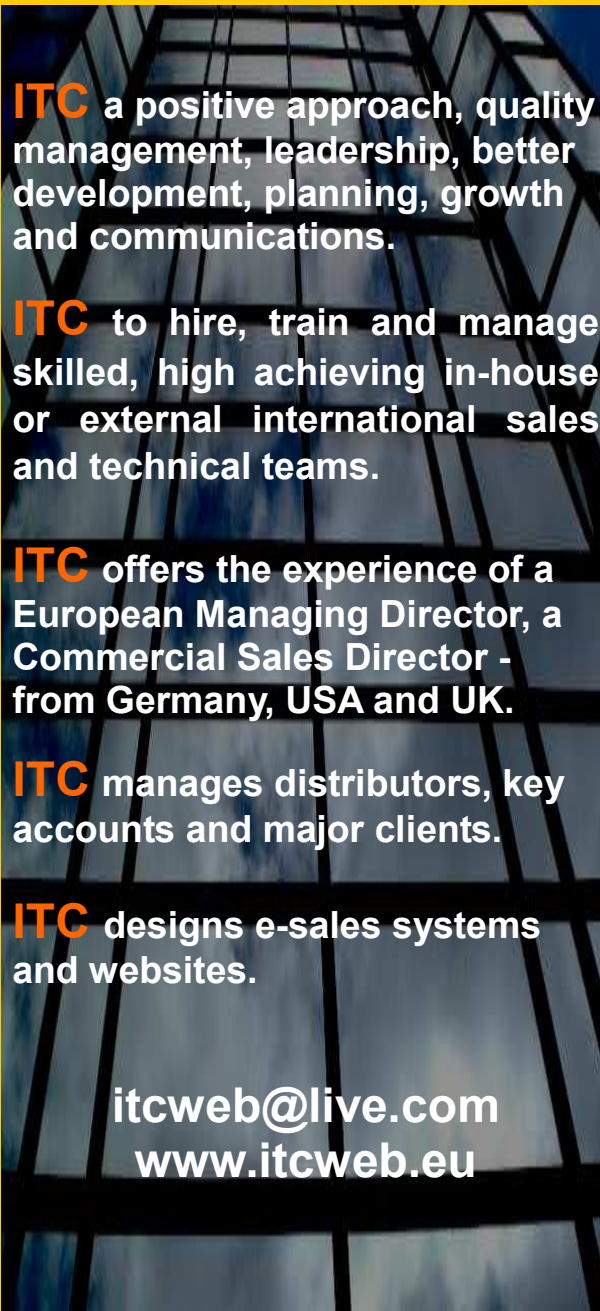
*What's it worth  
to you \$£€ lei?*

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# Defining the BIG OPPORTUNITIES small changes bring



**ITC** a positive approach, quality management, leadership, better development, planning, growth and communications.

**ITC** to hire, train and manage skilled, high achieving in-house or external international sales and technical teams.

**ITC** offers the experience of a European Managing Director, a Commercial Sales Director - from Germany, USA and UK.

**ITC** manages distributors, key accounts and major clients.

**ITC** designs e-sales systems and websites.

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## **ITC** Products

### **I**nterim Management

**50% of performance from quality Management and Leadership**  
Temporary Management – Short Term Cover - Absentee - Sickness.  
Skilled support, solutions, advice, experience and action. Applying your solutions to key problems.

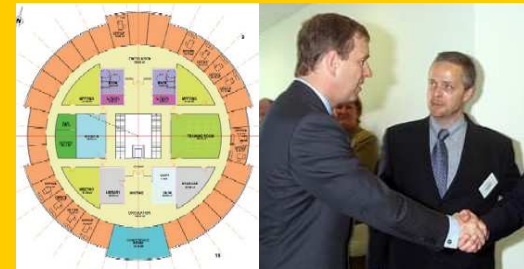
### **T**raining

**50% of performance from trained individual/team skills**  
Sales and Management Training Courses for teams and individuals.  
Management Training – leadership, duties, communication, reviews.  
Sales Training – trials, demos, pricing, closing, negotiation.

### **C**onsultancy

**Corporate results depend on senior management performance**  
Corporate advice, structure, clarity, direction, planning and solutions for your key teams. Priority to products, contracts, competition, EU Projects, collaboration.  
Rates Available: Daily, Weekly, Extended

## Opening new IT centre with HRH Duke of York



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